

**SMARTAG SOLUTIONS BERHAD (639421-X)**  
**QUARTERLY REPORT ON CONSOLIDATED RESULTS**  
**Quarterly Report for the First Quarter Ended 31 December 2012**

**A: EXPLANATORY NOTES PURSUANT TO THE FINANCIAL REPORTING STANDARDS (“FRS”) 134**

**A1. Basis of Preparation**

The interim financial statements are unaudited and have been prepared in accordance with the Malaysian Financial Reporting Standards (“MFRS”) 134: Interim Financial Reporting, Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad (“Bursa Securities”). The interim financial statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 30 September 2012 and the accompanying explanatory notes attached to the interim financial report.

The Group has adopted the Malaysian Financial Reporting Standard (MFRS) framework issued by MASB with effect from 1 January 2012. This MFRS framework was introduced by the MASB in order to fully converge Malaysia’s existing Financial Reporting Standards (“FRS”) framework with the International Financial Reporting Standards (“IFRS”) framework issued by the International Accounting Standards Board. The transition from the previous FRSs to the new MFRSs has no impact on the Group financial position, financial performance, cash flows and the notes to the financial statements.

The Group has also adopted all the new and revised MFRSs and IC Interpretations that are relevant and effective for accounting periods beginning on or after 1 October 2012. The adoption of these new and revised MFRSs and IC Interpretations have not resulted in any material impact on the financial statements of the Group.

**A2. Auditors’ Report of preceding annual financial statements**

The preceding year’s annual financial statements were not subject to any qualification.

Notwithstanding this, the financial statements of the subsidiaries comprise the following emphasis of matter paragraph in the auditors’ report:-

**Smartag International Inc.**

“The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in notes of the financial statements, the Company has suffered recurring losses from operations and is dependent upon the continued sale of its securities, obtaining debt financing, or finding a suitable candidate for a business combination for funds to meet its cash requirements. These factors raise substantial doubt the Company’s ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.”

**Smartag Technologies Sdn Bhd**

“Without qualifying our opinion, we draw attention to Note 2 to the financial statements which disclose the premise upon which the Company has prepared its financial statements by applying the going concern assumption, notwithstanding that the Company incurred a net loss of RM19,321 during the financial year ended 30 September 2012, and as of that date, the Company’s current liabilities exceeded its current assets by RM52,864 and recorded a capital deficiency of RM43,559. The ability of the Company to continue as a going concern is dependent on the continuous financial support from its holding company to provide adequate funds for the Company to meet its liabilities as and when they fall due.”

Despite the abovementioned auditors' reports of Smartag International Inc and Smartag Technologies Sdn Bhd containing emphasis of matter paragraphs on their going concerns, the directors of Smartag are of the view that as Smartag International Inc and Smartag Technologies Sdn Bhd are presently dormant and the losses

incurred comprise mainly of statutory expenses incurred, therefore, there would not have any material financial impact on the financial results of the Group.

### **A3. Seasonal or cyclical factors**

The Group's operations are not materially affected by seasonal and cyclical factors.

### **A4. Unusual Items affecting assets, liabilities, equity, net income or cash flows**

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter under review.

### **A5. Material changes in estimates**

There were no material changes in estimates in the current financial quarter under review and financial year-to-date.

### **A6. Debts and equity securities**

There was no issuance or repayment of debt or equity securities, share buy-backs, share cancellations, share held as treasury shares and resale of treasury shares for the current financial quarter under review.

### **A7. Dividends**

There were no dividends paid or declared for the current financial quarter under review.

### **A8. Segmental Information**

The Group has one reportable segment, which is principally engaged in the distribution, research, design and deployment of the radio frequency identification (RFID) tag and operates predominantly in one country, that is, Malaysia. Accordingly, information by operating and geographical segments on the Group's operations as required by MFRS 8 is not presented.

Further information on the Group's revenue is discussed in Section B1.

### **A9. Valuation of property, plant and equipment**

The Company has not carried out valuation on its property, plant and equipment in the current financial quarter under review.

**A10. Capital commitments**

There were no material capital commitments in respect of property, plant and equipment as at the current financial quarter under review.

**A11. Other commitments**

There were no material other commitments as at the current financial quarter under review.

**A12. Changes in the composition of the Group**

There were no material changes in the composition of the Group for the current financial quarter under review.

**A13. Contingent assets or liabilities**

The Directors are of the opinion that the Group has no contingent liabilities which, upon crystallisation would have a material impact on the financial position and business of the Group as at reporting date.

**A14. Material events subsequent to the end of the quarter**

There are no material events subsequent to the end of the reporting quarter that have not been reflected in the financial quarter under review.

**B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE ACE MARKET LISTING REQUIREMENTS OF BURSA SECURITIES**

**B1. Review of the performance of the Group**

For the current financial period ended (“FPE”) 31 December 2012, the Group recorded revenue of RM0.075 million, which represents a decrease of RM0.603 million as compared to the revenue of RM0.678 million registered in the preceding year corresponding quarter. The revenue of 0.075 million for the current year to-date was mainly contributed by recurring revenue stream of RM0.040 million from Secured Trade Project, RM0.008 from RFID Container Security Service in Thailand, RFID solutions sales which amounted to RM0.026 million and others of RM0.001 million.

On the back of the low revenue registered in the quarter ended 31 December 2012, the Group recorded a loss before taxation of RM1.712 million as compared to a loss before taxation of RM0.070 million registered in the preceding year corresponding quarter. The lower revenue were due to the commencement of Secured Trade Services which was based on voluntary usages and has only recorded less than 3% of total potential transactions at the checkpoints that are ready for services. The higher depreciation and operation costs have further impeded the performance while the RFID solutions sales did not perform as expected.

Due to critical sales performance issue especially on long term RFID solutions sales, the board has decided to restructure the management with the appointment of a new CEO. With the new reorganisation, the board is working on a new plan to improve the Group’s performance in the coming quarters.

## B2. Comparison To The Results Of The Preceding Quarter

	<b>Current Quarter</b>	<b>Preceding Quarter</b>
	<b>31/12/12</b>	<b>30/09/12</b>
	<b>RM'000</b>	<b>RM'000</b>
Revenue	75	15
Profit / (Loss) before tax	(1,712)	(1,352)

Revenue of the Group had increased to RM0.075 million for the current quarter ended 30 September 2012 as compared to RM0.015 million registered in the preceding quarter ended 30 September 2012 mainly due to commercialisation of the Secured Trade Project. The Group's loss before taxation for the current quarter ended 31 December 2012 was recorded at RM1.712 million, representing an increase of RM0.360 million as compared to the loss of RM1.352 million incurred for the preceding quarter ended 30 September 2012 mainly due to higher depreciation of assets as a result of the readiness and commercialisation of the Secured Trade Project.

## B3. Prospects

The management is working with the logistics industry associations to facilitate resumption of the full usage of the Secured Trade services.

The management shall continue to work closely with Multimedia Development Corporation Sdn Bhd ("MDEC") and Malaysian Electronic Clearing Corporation Sdn Bhd ("MyClear") for the collaboration on the development of a NFC ("Near Field Communication") ecosystem for Malaysia. The Collaboration is expected to further strengthen the implementation of the Mobile Wallet Project under Digital Malaysia and is expected to provide additional recurring revenue stream to the Group in the future upon its commercialisation.

## B4. Profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee for the current financial quarter under review or in any public documents.

## B5. Taxation

	Current Quarter Ended 31/12/12 RM'000	Current Year to Date Ended 30/09/12 RM'000
Current tax expense	*	*
	*	*

\* Less than RM1,000

The effective tax rate of the Group remained low as the company was accorded the MSC (Multimedia Super Corridor) status and was granted Pioneer Status on 11<sup>th</sup> July 2007 which exempts 100% of its eligible statutory business income for a period of five (5) years, which has been extended for a further period of five (5) years.

## B6. Status of Corporate Proposal

There were no corporate proposals announced but not completed as at the date of this announcement.

## B7. Status of utilisation of proceeds

The Company was listed on 18 April 2011 on the ACE Market of Bursa Securities. The status of utilisation of the gross proceeds of RM17.67 million from the public issue by the Group as at 31 December 2012 are as follows:-

Purposes	Proposed Amount (RM'000)	Amount Utilised as at 30.09.2012 (RM'000)	Amount Unutilised as at 30.09.2012 (RM'000)	Revision (RM'000)	Revised Balance Amount (RM'000)	Amount Utilised as at 31.12.2012 (RM'000)	Amount Unutilised as at 31.12.2012 (RM'000)	Initial Timeframe for Utilisation of IPO Proceeds from Date of Listing	Extension of time-frame for Utilisation of IPO Proceeds from Date of Listing
Project Related Capital Expenditure	8,835	<sup>(1)</sup> 8,835	-	-	-	-	-	Within 3 years	Within 3 years
Research & Development (R&D) Expenditure and Research & Development Related Capital Expenditure									
▪ R&D Expenditure	1,330	1,330	-	600	600	100	500	Within 2 years	Within 3 years
▪ R&D Related Capital Expenditure	2,027	415	1,612	(1,412)	200	23	177	Within 2 years	Within 3 years
	3,357	1,745	1,612	(812)	800	123	677		
Working capital	3,534	<sup>(2)</sup> 2,976	558	812	1,370	355	1,015	Within 2 years	Within 3 year3
Estimated listing expenses	1,944	1,905	39*	-	39*		39	Within 6 months	*
<b>Total</b>	<b>17,670</b>	<b>15,461</b>	<b>2,209</b>	<b>-</b>	<b>2,209</b>	<b>478</b>	<b>1,731</b>		

### Notes:

\* In view that the actual listing expenses were lower than estimated, the excess will be utilised for working capital purposes.

(1) Related to expenditures to set up equipment and infrastructures for the Customs Project with the Royal Malaysian Customs such as RFID readers, fibre optics cables, pole structures, computers, network equipment and servers.

(2) Working capital expenses related to selling and distribution and administrative expenses.

## **B8. Group borrowings and debt securities**

The Group does not have any borrowings and debt securities in the current financial quarter under review and financial year-to-date.

In terms of inter-Group borrowings, on 17th March 2009, the Company entered into a Revolving Promissory Note (the "Secured Note") with Smartag International Inc. Under the terms of the Secured Note, the Company agreed to advance to Smartag International Inc. from time to time amounts up to an aggregate of USD200,000. The Secured Note is renewable from year to year and all advances are interest free and shall be paid on or before 30th September. The purpose of the Secured Note is to enable Smartag International Inc. to settle any statutory and administrative expenses such as audit fees, filing expenses, secretarial expenses and corporate exercise fees as and when incurred.

## **B9. Off balance sheet financial instruments**

As at the reporting date, the Group does not have any off balance sheet financial instruments.

## **B10. Material Litigations**

### **Claim against both the defendants being G.T. & T. Engineering (M) Sdn Bhd ("GTT (M)") and G.T.&T. Engineering Pte Ltd ("GTT(S)")**

On 14 April 2009 and 17 March 2010, the Company had claimed from GTT (M) and GTT(S) respectively through the Johor Bahru High Court an amount of RM850,000.00 for the supply of 30,000 units of inferior RFID tags to Johor Port Berhad.

GTT(M) had on 13 May 2009 filed a claim against the Company for an amount of RM108,762.32 under the Johor Bahru Sessions Court (formerly in Shah Alam Sessions Court) in respect of damages for replacement of the abovementioned inferior RFID tags (referred to as the "JB Sessions Court Summons"). On 8 March 2011, the Company's solicitors had filed its statement of defence and counterclaim, being the claim of RM850,000.00 for the supply of 30,000 units of inferior RFID tags to Johor Port Berhad.

The Company's solicitors then filed an application to transfer all three (3) suit, being the GTT(S) suit, GTT(M) suit and the JB Sessions Court Summons to the Penang High Court and thereafter an Order In Terms ("OIT") was granted to the said applications on 16 November 2011.

On 27 January 2012, the two (2) suit being the GTT(S) and GTT(M) were transferred from Johor Bahru High Court to Penang High Court and subsequently were consolidated on 24 July 2012. The JB Sessions Court Summons was transferred from Johor Bahru Sessions Court to Georgetown Sessions Court ("Georgetown Sessions Court Summons") on 1 February 2012 and the plaintiff's solicitors then filed an application to transfer the Georgetown Sessions Court Summons to Penang High Court which to be heard together with the cases of GTT(S) and GTT(M). On 28 August 2012, an OIT was granted to the said application.

The Penang High Court had vacated the Full Trial date on 31 January 2013 and 1 February 2013 and fixed a new Full Trial date on 29 April 2013, 30 April 2013 and 17 May 2013. The Penang High Court has now fixed all the suit for Case Management on 15 April 2013.

On 30 October 2012, an appointment/meeting for an amicable settlement was held between the Company, Johor Port Berhad, GTT(S) and GTT(M) together with their solicitors. This amicable settlement is currently at the stage of negotiation between the parties and targeted to be resolved prior to the Full Trial date.



**B11. Dividends**

The Board of Directors does not recommend any dividends for the current financial quarter under review.

**B12. Earnings / (loss) per share**

	Individual Quarter		Cumulative Quarter	
		(Restated) Preceding		(Restated) Preceding
	Current Quarter Ended 31/12/12	Corresponding Quarter Ended 31/12/11	Current Year To date ended 31/12/12	Corresponding Year To date ended 31/12/11
Net profit / (loss) attributable to ordinary equity holders of the Company (RM'000)	(1,709)	(67)	(1,709)	(67)
Weighted average number of ordinary shares in issue ('000)	227,000	227,000	227,000	227,000
<b>Basic earnings / (loss) per share (sen)</b>	<b>(0.75)</b>	<b>(0.03)</b>	<b>(0.75)</b>	<b>(0.03)</b>

Diluted earnings per share is not disclosed herein as it is not applicable to the Group.

**B13. Disclosure of realised and unrealised profit / losses**

	<b>As at 31/12/12 RM'000</b>	<b>(Audited) As at 30/09/12 RM'000</b>
Total retained profits of the Company and its subsidiaries		
- Realised	717	2,436
- Unrealised	(2)	(26)
	715	2,410
Total share of retained profits of a jointly controlled entity		
- Realised	(13)	(13)
- Unrealised	-	-
	702	2,397
Add: Consolidation adjustments	4,865	4,879
<b>Total retained profits</b>	<b>5,567</b>	<b>7,276</b>

**B14. Authorisation for issue**

The interim financial statement were authorised for issue by the Board of Directors in accordance with a resolution of the directors.

**Smartag Solutions Berhad**

20 February 2013

BY ORDER OF THE BOARD

CHOONG HUCK LIANG

Executive Director

Pulau Pinang